

KNIGHTHOOD CAPITAL PARTNERS AND SIX WEST JOIN FORCES IN NEW MALTESE LEASING INDUSTRY VENTURE

New partnership will deliver new commercial opportunities for the aircraft leasing industry

Sliema, Malta, 12 September 2019 - Knighthood Capital Partners and Six West have formed a strategic alliance to explore and develop new growth opportunities for the aircraft leasing industry.

The partners will cooperate to offer aircraft lessors and lessees an integrated and comprehensive package of aircraft leasing and financing services from their base in Malta. These services will allow lessors to deploy aircraft into new regions, making use of their vast resources sitting in long term preservation, adding significant value to their bottom line.

From its offices in Geneva, Abu Dhabi and Malta, Knighthood Capital offers business advisory, capital structuring and investment services to government and private enterprise. Together its partners, who have decades of experience in the global aviation and aircraft industry, have sourced and financed more than 1,000 aircraft valued in excess of USD30 billion.

James Hogan, Executive Chairman of Knighthood Capital said: “We believe our partnership with Six West will support the growing aviation hub and exciting developments in aircraft leasing in Malta. Together we can offer a broad strategic proposition that combines deep global experience, expertise and innovation.”

Six West provides a unique and innovative service facilitating the deployment of aircraft on behalf of lessors. Its two industry-first Air Operators’ Certificates (AOCs) in Malta and the Cayman Islands offer asset security for aircraft lessors during lease placement to destinations that present unacceptable levels of risk within the current lessor–lessee business model. Asset optimisation also reduces the need for long-term storage, keeping aircraft airworthy and generating additional revenue for lessors.

Jason Williamson, Six West’s co-founder said: “Six West’s development as an innovative and quality provider of flight operations to the aircraft leasing industry has led to this natural expansion of services. We have spent considerable time listening to the sector’s needs and believe our AOCs provide a unique solution to an industry that has evolved rapidly in the past decade.

“Today we are able to offer compelling alternatives to the established status quo in the lessor-lessee relationship. Lessors will have options to leverage the full commercial value of their assets and lessees will benefit with access to more aircraft in more parts of the world. We are working with first movers at present and are delighted with the interest and support we are receiving.

“We will benefit from Knighthood’s proven industry expertise and deep knowledge as we work closely with their world-class team in launching our AOCs to the global leasing industry, to become the world’s first airline built for the leasing industry.”



About Knighthood Capital

Established in 2017 by Chairman James Hogan AO, Knighthood Capital Partners offers business advisory, capital structuring and investment services in aerospace and aviation, travel and tourism, hospitality, construction and real estate, and information technology. The company has offices in Geneva, Abu Dhabi and Malta.

www.knighthoodcapital.com

About Six West

Six West is a world-leading provider of support services to aircraft lessors, airlines and private aviation.

An aircraft operator of choice, Six West is responsive and predictive, supporting lease transitions, deliveries, demonstrations and distressed recovery operations.

Its ground-breaking AOCs, structured for the evolving demands of today's global leasing industry, provide solutions for previously unavailable lease destinations and unrivalled levels of asset protection.

With offices in Dublin, Cork, Malta, Hong Kong and the Cayman Islands, and a connected, multi-national team, the company has strategically positioned itself to provide its services to a dynamic and global client portfolio.

www.sixwestservices.com